Social Psychology Unit

Content Area: Social Studies

Course(s): Generic Course, Psychology
Time Period: Generic Time Period

Length: **2 Weeks** Status: **Published**

Unit Introduction

Standards

CCCS 6.1, 6.2, 6.3, 6.4

TS 1, 3, 4, 5, 6, 10

Essential Questions

How do the connections that individuals have with one another influence their behavior?

When is it appropriate and helpful to employ persuasive techniques to influence the behavior of others?

Content / Skills

Content

Group Dynamics

Attribution Process

Interpersonal Perception Conformity, Compliance, Obedience

Attitudes and Attitude Change

Organizational Behavior

Aggression/Antisocial Behavior

Racism/Discrimination

Attraction

Skills

Demonstrate an understanding of how schemas are developed, and how attributions affect explanations of behavior.

Describe the sources of attitude formations and assess some methods used to change attitudes.

Explain how social situations affect individual behavior, providing examples of bystander effect, group polarization, and groupthink.

Discuss the research of Asch, Milgram and Zimbardo.