Unit 1: September- State Board Drills/The Salon Business Copied from: Cosmetology 3, Copied on: 02/21/22

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Department of Curriculum and Instruction

Belleville Public Schools

Curriculum Guide

Cosmetology 3, GRADE 12

Unit 1- September- State Board Drills/ The Salon Business

Belleville Board of Education

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Unit Overview

- The senior year of Cosmetology is considered to be a real life salon experience. The clinical portion of the class prepares our students to become salon professionals and it is state mandated. The students are preparing for their state-licensing exam (practical and theory), throughout their senior year. Depending on the service requests of the client, the NJSLS being performed may vary from student to student on each day. The clients needs are most important when preparing students for a real life professional career in the industry.

Month: September

Shop

Review appearance

Shop safety

Personality Development

Shop Behavior

Care of Workstation

Care of General Shop Furniture

Care of Electrical Equipment

Decontamination- Importance & Need

Decontaminating

Decontaminating Methods

Decontamination of Tools

Duties of Shop Manager

Shop & Ethical Standards

Performance Standards

Shampoos

Rinses

Haircutting

Pin curling

Roller Curling

Permanent Waving

Finger Waving

Theory

Communicating for Success

Seeking Employment

On the Job

The Salon Business

Enduring Understanding

This is an Enduring Understanding

Students will learn all the necessary skills needed to work proessionally in the cosmetology industry.

This is an Essential Question

Have the students learned the necessary, professional skills necessary to prepare themselves for the state licensing exam?

Are the students prepared to work as a professional cosmetologist in the industry?

Essential Questions

Essential Questions:

Can the student pass a safety test with a grade of 100%?

Appearance

Is the learner able to present a good appearance through proper application of make-up, personal cleanliness, and good posture?

Is the learner able to select and care for appropriate uniform and shoes?

Is the learner able to follow manufacturer's instructions in regard to laundering uniforms?

Is the learner able to demonstrate an understanding of the importance and need for shop cleanliness?

Is the learner able to follow a routine that uses proper methods of cleaning and maintaining of the shop?

Is the learner able to demonstrate proper health and safety precautions necessary to clean and maintain a shop?

Shop Safety

Is the learner able to protect himself/herself and his/her customer by knowledge of shop safety?

Is the learner able to prepare sterilizers, use of electrical equipment properly, use chemical solutions properly and dispose of broken glass and liquids properly?

Is the learner able to understand and utilize the Material Safety Data Sheets (MSDS)?

Personality Development

Is the learner able to demonstrate good personality traits, as these affect reception and service to shop clients,

shop ethics, attitudes and cooperation with other operators, managers and clients?

Shop Behavior

Is the learner able to develop the ability to work in close contact with employer, client, and co-workers?

Is the learner able to demonstrate proper professional working attitudes and behaviors?

Care of Workstation

Is the learner able to demonstrate the proper care of the workstation?

Is the learner able to demonstrate the knowledge and techniques of decontamination and cleanliness of workstations?

Care of General Shop Furniture

Is the learner able to care for all shop furniture?

Is the learner able to use all physical and chemical agents with safety?

Care of Electrical Equipment

Is the learner able to take proper care of electrical equipment?

Is the learner able to understand the need for effective care and proper use of all electrical equipment and recognize the hazards involved in using electrical equipment?

Decontamination- Importance & Need

Is the learner able to demonstrate the knowledge of the purpose and need for decontamination?

Is the learner able to demonstrate knowledge of germs, immunity and infection?

Is the learner able to explain the different kinds of bacteria and different classes of bacteria?

Decontaminating

Is the learner able to prepare approved decontaminating agents?

Is the learner able to differentiate among different strengths and uses of 70% alcohol, quats and other disinfectant germs?

Decontaminating Methods

Is the learner able to use all types of decontaminating?

Is the learner able to demonstrate knowledge of physical, chemical and special methods of decontamination as recommended by the State Board Rules and Regulations?

Decontamination of Tools

Is the learner able to decontaminate combs, brushes, steel instruments and miscellaneous items?

Is the learner able to use proper decontaminating methods?

Duties of Shop Manager

Is the learner able to supervise staff and make efficient use of supplies, time and equipment?

Is the learner able to have the knowledge of human relations, personal hygiene, State Board Rules and Regulations, sanitation and decontamination and the business aspects of operating a shop profitably and efficiently?

Shop & Ethical Standards

Is the learner able to perform all jobs according to good ethical standards?

Is the learner able to demonstrate good ethical conduct toward the clients and co- workers?

Performance Standards

Is the learner able to perform each job in a professional manner?

Is the learner able to demonstrate quality performance and speed in each service?

Shampoos

Is the learner able to explain the role of hair brushing to a healthy scalp?

Is the learner able to discuss the uses and benefits of various types of shampoos and the purposes for each?

Is the learner able to demonstrate appropriate draping for a basic shampoo and conditioning service?

Is the learner able to give all types of shampoos?

Rinses

Is the learner able to discuss the uses and benefits of the various types of rinses/conditioners?

Is the learner able to use the different rinses properly?

Is the learner able to demonstrate the proper techniques of applying rinses?

Haircutting

Is the learner able to identify reference pints on the head form and understand their role in haircutting?

Is the learner able to conduct a successful client consultation?

Is the learner able to explain the various tools of haircutting?

Is the learner able to cut and shape the hair?

Is the learner able to demonstrate the ability to cut hair in different patterns, types of styles with scissors?

Is the learner able to texturize the hair using different techniques?

Is the learner able to explain and perform a clipper cut?

Pin curling & Roller Curling

Is the learner able to demonstrate pin curling and roller setting?

Is the learner able to have the knowledge of formation, direction, placing and combing out of all types of pin and roller curls, and planning of curls through the use of diagrams?

Permanent Waving

Is the learner able to demonstrate all the methods of permanent waving?

Is the learner able to explain the chemical actions that take place during permanent waving?

Is the learner able to explain the difference between an alkaline wave and true acid wave?

Is the learner able to explain the purpose of neutralization in permanent waving?

Is the learner able to demonstrate the ability to perform the mechanical steps in giving a permanent wave?

Is the learner knowledgeable of the history of permanent waving, preliminary steps regarding permanent waving, and hair structure, types of lotions and rods, and safety procedures for permanent waving.

Is the learner able to demonstrate designer perms?

Finger Waving

Is the learner able to wave the hair with the use of the fingers and comb?

Is the learner able to put ridges into the hair to form a style with the fingers and comb?

Communicating for Success

Is the learner able to communicate effectively, handle an unhappy client, conduct a successful client consultation and build open lines of communication with co workers?

Seeking Employment

Is the learner able to understand what is involved in securing the required credentials for cosmetology in your state and know the process for taking and passing their state licensing exam?

Is the learner able to describe the different salon business categories?

Is the learner able to write a cover letter and resume and prepare an employment portfolio?

Is the learner able to explore the job market, research potential employers, and operate within the legal aspects of employment?

On the Job

Is the learner able to describe the three different ways in which salon professionals are compensated?

Is the learner able to explain the principles of selling products and services in the salon?

Can the learner list effective ways to build a clientele?

The Salon Business

Does the learner understand the different types of salon ownership?

Does the learner understand the importance of record keeping?

Does the learner understand the elements of successful salon operations?

Exit Skills

What are the skills that the students should have obtained by the end of this unit?

For Example:

By the end of Unit 1 Students should be able to

Understand State Board rules and regulations on topics taught in the unit

active class participation, successful questions, note taking, study skills, and performance in shop and theory class. Completion of all shop assignments on manikins or peers.

Shop

Review appearance-properly laundered uniforms

Shop safety

Personality Development

Shop Behavior

Care of Workstation, shop furniture, electrical equipment

Decontamination- Importance & Need

Duties of Shop Manager

Shop & Ethical Standards

Performance Standards

Shampoos

Rinses

Haircutting

Pin curling

Roller Curling

Permanent Waving

Finger Waving

Theory

Communicating for Success- communication skills between peers, co workers, and clients

Seeking Employment – online job searches, resumes, portfolios

On the Job- salon management

The Salon Business- business skills, retail and consumption supplies

New Jersey Student Learning Standards (NJSLS)

9.3.HU	Human Services
9.3.HU.1	Evaluate principles of planning, development, implementation and evaluation to accomplish long-range goals in the human services.
9.3.HU.2	Evaluate the role of the family, community and human services in society and the economy.
9.3.HU.3	Use effective communication with human services clients and their families.
9.3.HU.4	Demonstrate ethical and legal conduct in human services settings.
9.3.HU.5	Evaluate career opportunities in each of the Human Services Career Pathways.
9.3.HU.6	Explain how human development principles enhance the wellbeing of individuals and

	families.
9.3.HU-CSM	Consumer Services
9.3.HU-CSM.1	Summarize necessary credentials, licensures or state□specific requirements to prepare for a career in consumer services.
9.3.HU-CSM.2	Communicate product or equipment features that meet the needs of clients and consumers.
9.3.HU-CSM.3	Make consumer services recommendations meeting the needs of clients or customers.
9.3.HU-CSM.4	Analyze financial/economic situations when making recommendations about consumer services.
9.3.HU-CSM.5	Use standard business processes or procedures to create consumer service information and facilitate client interactions.
9.3.HU-CSM.6	Use a variety of methods to educate audiences about consumer services.
9.3.HU-CSM.7	Demonstrate knowledge of ethical and legal responsibilities associated with providing consumer services.
9.3.HU-PC	Personal Care Services
9.3.HU-PC.1	Analyze basic principles of biology, chemistry and human anatomy for safe and effective utilization and selection of personal care products and services.
9.3.HU-PC.2	Evaluate an individualized personal care plan that reflects client preferences, needs and interests for a course of treatment/action.
9.3.HU-PC.3	Utilize data and information to maintain electronic records of client services and make recommendations for personal care services.
9.3.HU-PC.4	Demonstrate policies and procedures to achieve a safe and healthy environment for personal care services.
9.3.HU-PC.5	Develop organizational policies, procedures and regulations that establish personal care organization priorities, accomplish the mission, and provide high□quality service to a diverse set of clients and families.
9.3.HU-PC.6	Identify personal care business opportunities enhanced by community involvement, self-improvement and current trends.
9.3.HU-PC.7	Apply methods of obtaining feedback to understand expectations and promote high□quality personal care services standards.

Interdisciplinary Connections

Math skills

Science/Chemistry

Anatomy/biology/etc.

Reading- Inform. vocabulary/text

Writing analysis/evaluation,

Critical Thinking

Communication Skills

Collaboration

Business, sales and marketing

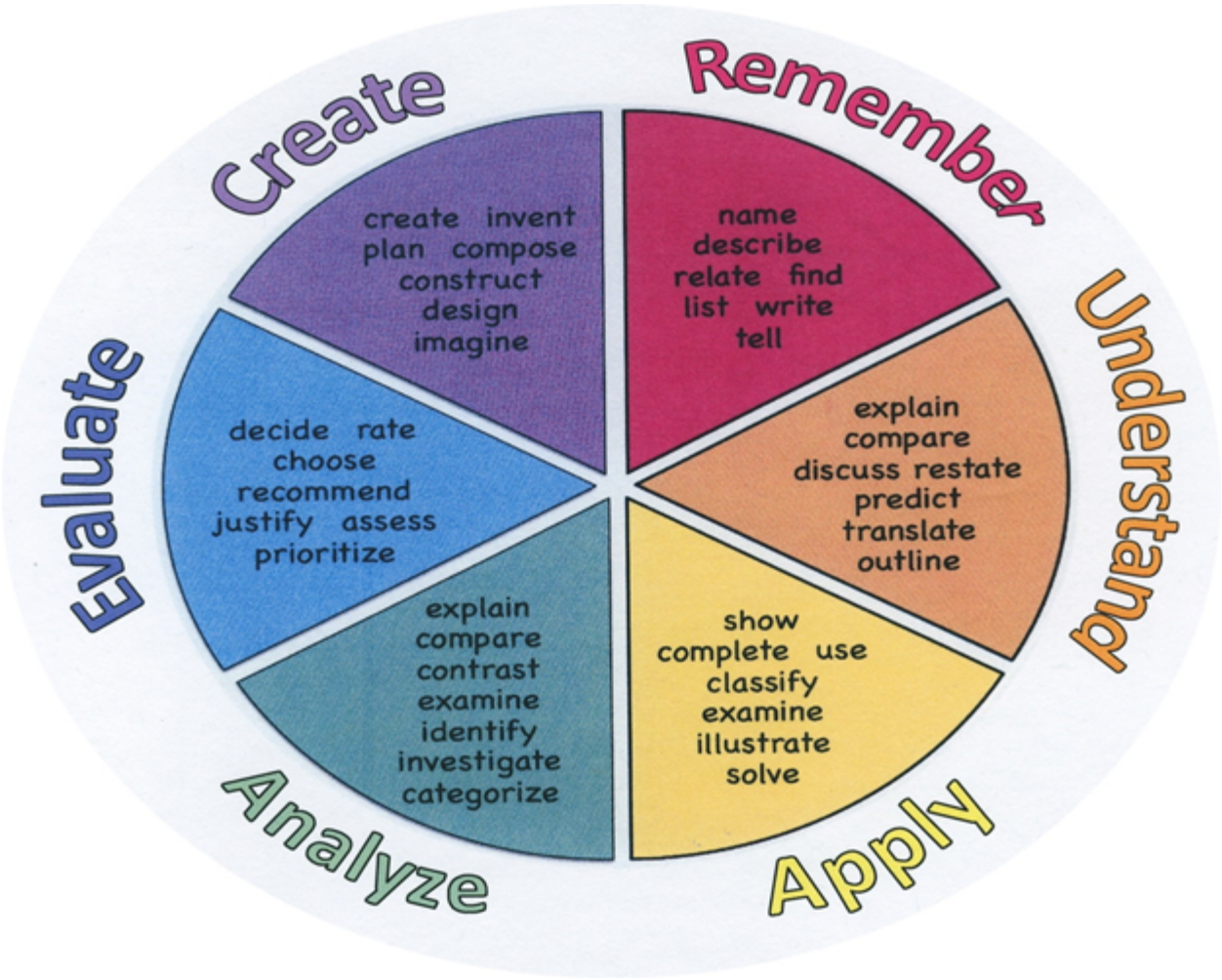
LA.K-12.NJSLSA.R	Reading
LA.K-12.NJSLSA.W	Writing
LA.K-12.NJSLSA.SL	Speaking and Listening
	Numbers and Number Systems

Learning Objectives

SWDAT understand and expedite all state board rules and regulations as they complete assignments given by the teacher. Students will continue to develop time management skills and professional skills to prepare for client and the professional salon experience. (Topics are covered under skills)

Action Verbs: Below are examples of action verbs associated with each level of the Revised Bloom's Taxonomy.

Remember	Understand	Apply	Analyze	Evaluate	Create
Choose	Classify	Choose	Categorize	Appraise	Combine
Describe	Defend	Dramatize	Classify	Judge	Compose
Define	Demonstrate	Explain	Compare	Criticize	Construct
Label	Distinguish	Generalize	Differentiate	Defend	Design
List	Explain	Judge	Distinguish	Compare	Develop
Locate	Express	Organize	Identify	Assess	Formulate
Match	Extend	Paint	Infer	Conclude	Hypothesize
Memorize	Give Examples	Prepare	Point out	Contrast	Invent
Name	Illustrate	Produce	Select	Critique	Make
Omit	Indicate	Select	Subdivide	Determine	Originate
Recite	Interrelate	Show	Survey	Grade	Organize
Select	Interpret	Sketch	Arrange	Justify	Plan
State	Infer	Solve	Breakdown	Measure	Produce
Count	Match	Use	Combine	Rank	Role Play
Draw	Paraphrase	Add	Detect	Rate	Drive
Outline	Represent	Calculate	Diagram	Support	Devise
Point	Restate	Change	Discriminate	Test	Generate
Quote	Rewrite	Classify	Illustrate		Integrate
Recall	Select	Complete	Outline		Prescribe
Recognize	Show	Compute	Point out		Propose
Repeat	Summarize	Discover	Separate		Reconstruct
Reproduce	Tell	Divide			Revise
	Translate	Examine			Rewrite
	Associate	Graph			Transform
	Compute	Interpolate			
	Convert	Manipulate			
	Discuss	Modify			
	Estimate	Operate			
	Extrapolate	Subtract			
	Generalize				
	Predict				



Suggested Activities & Best Practices

Activities:

Chapter worksheets, textbook activities, vocabulary, diagrams, videos, procedures, workbooks, review tests, manikins and shop materials, peer collaboration with shop assignments, stateboard procedure cards, google classroom, exit tickets pertaining to sanitation, decontamination, shampooing, conditioning, haircutting etc.

Active participation in class discussions

Successful questions/ note taking

Critical thinking questions (according to bloom's taxonomy)

Complete class room jobs for management purposes

Practice shop safety (sterilizers, chemicals, SDS)

Complete hands on assignments with partners or on manikins. (follow guidelines from New Jersey Consumer Affairs for Cosmetology and Hairstyling)

Chapter worksheets

Theory and practical workbooks on chapters

Situational problems for the cosmetology student

Milady U online Licensing Prep- chapter review tests

Tests & quizzes

Quarterly exams---decontamination

Complete hands on assignments with partners or on manikins. (follow guidelines from New Jersey Consumer Affairs for Cosmetology and Hairstyling)

Tests & quizzes

Chapter review questions

Worksheets

Workbooks

Shop management

Safety precautions

Assessment Evidence - Checking for Understanding (CFU)

Exit tickets for the purpose of checking for understanding, for example explaining the facial manipulations, the proper sanitation for each salon procedure.-formative assessment

Practical and written quizes on facial products and manipulations to be certain students understand material taught by the teacher.

For example, teacher will give topics to students and students will create their own study guides prior to tests.-

alternate assessment

Quarterly exams---decontamination-summative assessment

Complete hands on assignments with partners or on manikins. (follow guidelines from New Jersey Consumer Affairs for Cosmetology and Hairstyling)-benchmark assessment

- Admit Tickets
- Anticipation Guide
- Common Benchmarks
- Compare & Contrast
- Create a Multimedia Poster
- DBQ's
- Define
- Describe
- Evaluate
- Evaluation rubrics
- Exit Tickets
- Explaining
- Fist- to-Five or Thumb-Ometer
- Illustration
- Journals
- KWL Chart
- Learning Center Activities
- Multimedia Reports
- Newspaper Headline
- Outline
- Question Stems
- Quickwrite
- Quizzes
- Red Light, Green Light
- Self- assessments
- Socratic Seminar
- Study Guide
- Surveys
- Teacher Observation Checklist
- Think, Pair, Share
- Think, Write, Pair, Share
- Top 10 List
- Unit review/Test prep
- Unit tests

- Web-Based Assessments
- Written Reports

Primary Resources & Materials

Books from Milady publishing company, various internet websites, videos, posters, diagrams, guest speakers, information from professional businesses in the industry, evaluations/ feed back from professionals, Online licensing preparation, online resumes, job searches, online research of products, manufacturers, and companies in the industry.

Evaluation, tests, quizzes, rubrics, safety procedures, lab experiences and work, procedures/procedure cards, and student performance.

hands on materials for assignments for example, shears, rollers, brushes, pincurl clips, styling products, blow dryers, etc.

Ancillary Resources

Build an ongoing vocabulary, procedures, diagrams, videos, projects, posters, notes, outlines, hands on activities working on manikins, peers, customers

Chapter worksheets, textbook activities, vocabulary, diagrams, videos, procedures, workbooks, review tests, manikins, peer collaboration

Assessments:

Evaluation, tests, quizzes, rubrics, safety procedures, lab experiences and work, procedures, and student performance.

Active participation in class discussions

Successful questions/ note taking

Critical thinking questions (according to bloom's taxonomy)

Complete class room jobs

Practice shop safety (sterilizers, chemicals, MSDS)

Complete hands on assignments with partners or on manikins. (follow guidelines from New Jersey Consumer Affairs for Cosmetology and Hairstyling)

Chapter worksheets

Theory and practical workbooks

Exam review booklet

Situational problems for the cosmetology student

Milady U online Licensing Prep- chapter review tests

Interview skills

Portfolios

Resumes

Job interviews

Cover letters

Thank you notes

Release forms

Tests & quizzes

Complete hands on assignments with partners or on manikins. (follow guidelines from New Jersey Consumer Affairs for Cosmetology and Hairstyling)

Tests & quizzes

Chapter review questions

Worksheets

Shop management

Safety precautions

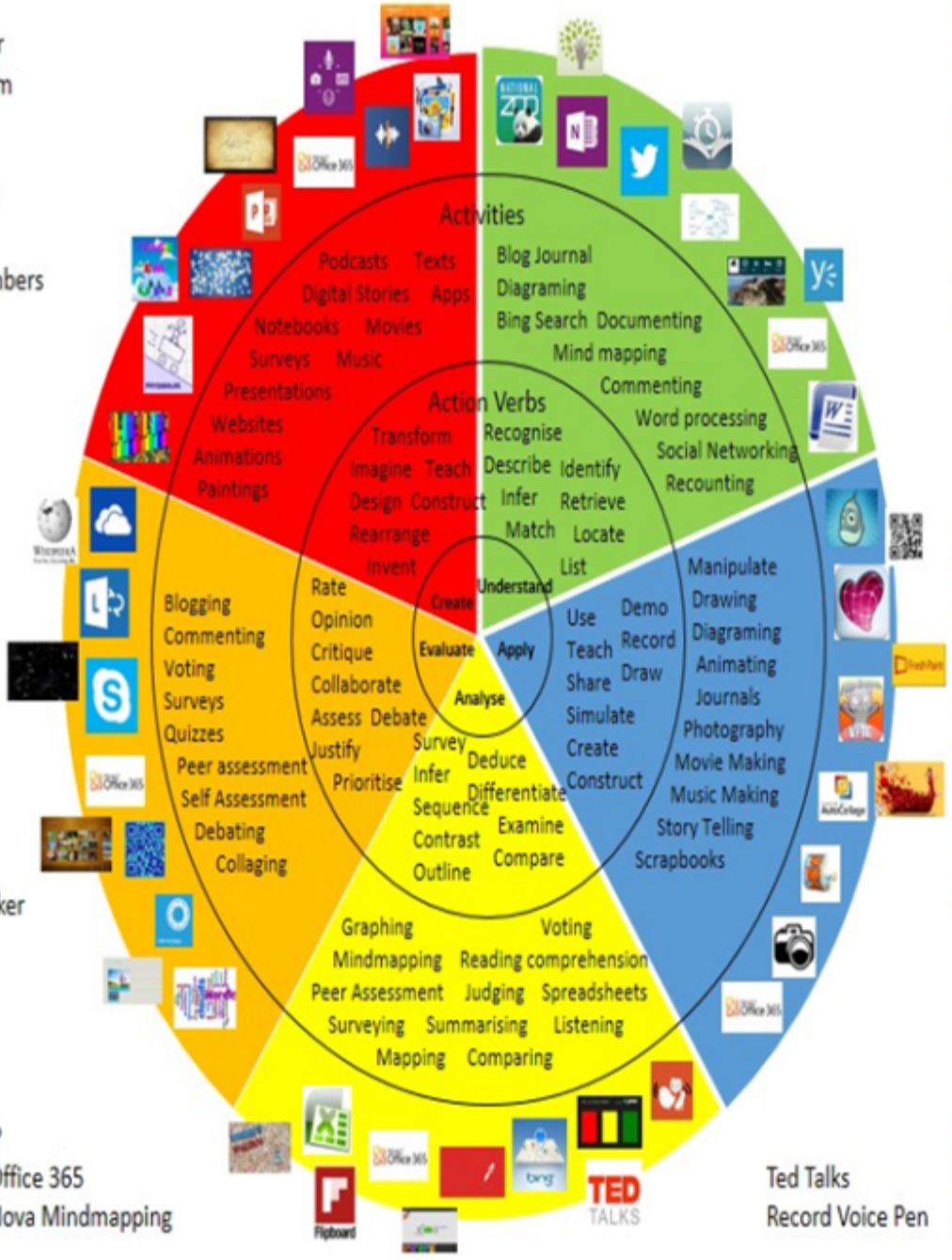
Technology Infusion

Chromebooks, Google Classroom, Internet, YouTube, Smart Tv's, Milady Online licensing preparation program and online research of products, manufacturers, and companies in the industry, professional websites, business websites to research topics, such as product knowledge and show demos on topics covered in unit, for example proper manipulations.

Win 8.1 Apps/Tools Pedagogy Wheel

Podcasts
Photostory 3
Kid Story Builder
Music Maker Jam
Paint A Story
Office 365
MS PowerPoint
Stack 'Em Up
NqSquared Numbers
Physamajig
Xylophone 8

Wikipedia
Skydrive
Lync
SkyMap
Skype
Office 365
Puzzle Touch
Easy QR
Memorylage
Life Moments
Word Cloud Maker



Where's Waldo?
MS Excel Office 365
Flipboard Nova Mindmapping

Ted Talks
Record Voice Pen

Originally taken from http://www.coetail.com/vzimmer/files/2013/02/iPadagogy-Wheel.001.jpg
And adapted for Windows 8.1 devices by Charlotte Beckhurst @CharBeckhurst

Alignment to 21st Century Skills & Technology

Upon completion of this section, please remove all remaining descriptions, notes, outlines, examples and/or illustrations that are not needed or used.

Mastery and infusion of **21st Century Skills & Technology** and their Alignment to the core content areas is essential to student learning. The core content areas include:

- English Language Arts;
- Mathematics;
- Science and Scientific Inquiry (Next Generation);
- Social Studies, including American History, World History, Geography, Government and Civics, and Economics;
- World languages;
- Technology;
- Visual and Performing Arts.

CRP.K-12.CRP1.1	Career-ready individuals understand the obligations and responsibilities of being a member of a community, and they demonstrate this understanding every day through their interactions with others. They are conscientious of the impacts of their decisions on others and the environment around them. They think about the near-term and long-term consequences of their actions and seek to act in ways that contribute to the betterment of their teams, families, community and workplace. They are reliable and consistent in going beyond the minimum expectation and in participating in activities that serve the greater good.
CRP.K-12.CRP2.1	Career-ready individuals readily access and use the knowledge and skills acquired through experience and education to be more productive. They make connections between abstract concepts with real-world applications, and they make correct insights about when it is appropriate to apply the use of an academic skill in a workplace situation.
CRP.K-12.CRP3.1	Career-ready individuals understand the relationship between personal health, workplace performance and personal well-being; they act on that understanding to regularly practice healthy diet, exercise and mental health activities. Career-ready individuals also take regular action to contribute to their personal financial well-being, understanding that personal financial security provides the peace of mind required to contribute more fully to their own career success.
CRP.K-12.CRP4.1	Career-ready individuals communicate thoughts, ideas, and action plans with clarity, whether using written, verbal, and/or visual methods. They communicate in the workplace with clarity and purpose to make maximum use of their own and others' time. They are excellent writers; they master conventions, word choice, and organization, and use effective tone and presentation skills to articulate ideas. They are skilled at interacting with others; they are active listeners and speak clearly and with purpose. Career-ready individuals think about the audience for their communication and prepare accordingly to ensure the desired outcome.
CRP.K-12.CRP5.1	Career-ready individuals understand the interrelated nature of their actions and regularly make decisions that positively impact and/or mitigate negative impact on other people,

	organization, and the environment. They are aware of and utilize new technologies, understandings, procedures, materials, and regulations affecting the nature of their work as it relates to the impact on the social condition, the environment and the profitability of the organization.
CRP.K-12.CRP6.1	Career-ready individuals regularly think of ideas that solve problems in new and different ways, and they contribute those ideas in a useful and productive manner to improve their organization. They can consider unconventional ideas and suggestions as solutions to issues, tasks or problems, and they discern which ideas and suggestions will add greatest value. They seek new methods, practices, and ideas from a variety of sources and seek to apply those ideas to their own workplace. They take action on their ideas and understand how to bring innovation to an organization.
CRP.K-12.CRP7.1	Career-ready individuals are discerning in accepting and using new information to make decisions, change practices or inform strategies. They use reliable research process to search for new information. They evaluate the validity of sources when considering the use and adoption of external information or practices in their workplace situation.
CRP.K-12.CRP8.1	Career-ready individuals readily recognize problems in the workplace, understand the nature of the problem, and devise effective plans to solve the problem. They are aware of problems when they occur and take action quickly to address the problem; they thoughtfully investigate the root cause of the problem prior to introducing solutions. They carefully consider the options to solve the problem. Once a solution is agreed upon, they follow through to ensure the problem is solved, whether through their own actions or the actions of others.
CRP.K-12.CRP9.1	Career-ready individuals consistently act in ways that align personal and community-held ideals and principles while employing strategies to positively influence others in the workplace. They have a clear understanding of integrity and act on this understanding in every decision. They use a variety of means to positively impact the directions and actions of a team or organization, and they apply insights into human behavior to change others' action, attitudes and/or beliefs. They recognize the near-term and long-term effects that management's actions and attitudes can have on productivity, morals and organizational culture.
CRP.K-12.CRP10.1	Career-ready individuals take personal ownership of their own education and career goals, and they regularly act on a plan to attain these goals. They understand their own career interests, preferences, goals, and requirements. They have perspective regarding the pathways available to them and the time, effort, experience and other requirements to pursue each, including a path of entrepreneurship. They recognize the value of each step in the education and experiential process, and they recognize that nearly all career paths require ongoing education and experience. They seek counselors, mentors, and other experts to assist in the planning and execution of career and personal goals.
CRP.K-12.CRP11.1	Career-ready individuals find and maximize the productive value of existing and new technology to accomplish workplace tasks and solve workplace problems. They are flexible and adaptive in acquiring new technology. They are proficient with ubiquitous technology applications. They understand the inherent risks-personal and organizational-of technology applications, and they take actions to prevent or mitigate these risks.
CRP.K-12.CRP12.1	Career-ready individuals positively contribute to every team, whether formal or informal. They apply an awareness of cultural difference to avoid barriers to productive and positive interaction. They find ways to increase the engagement and contribution of all team members. They plan and facilitate effective team meetings.
CAEP.9.2.12.C	Career Preparation
CAEP.9.2.12.C.1	Review career goals and determine steps necessary for attainment.
CAEP.9.2.12.C.2	Modify Personalized Student Learning Plans to support declared career goals.
CAEP.9.2.12.C.3	Identify transferable career skills and design alternate career plans.
CAEP.9.2.12.C.4	Analyze how economic conditions and societal changes influence employment trends and

	future education.
CAEP.9.2.12.C.5	Research career opportunities in the United States and abroad that require knowledge of world languages and diverse cultures.
CAEP.9.2.12.C.6	Investigate entrepreneurship opportunities as options for career planning and identify the knowledge, skills, abilities, and resources required for owning and managing a business.
CAEP.9.2.12.C.7	Examine the professional, legal, and ethical responsibilities for both employers and employees in the global workplace.
CAEP.9.2.12.C.8	Assess the impact of litigation and court decisions on employment laws and practices.
CAEP.9.2.12.C.9	Analyze the correlation between personal and financial behavior and employability.
TECH.8.1.12	Educational Technology: All students will use digital tools to access, manage, evaluate, and synthesize information in order to solve problems individually and collaborate and to create and communicate knowledge.
TECH.8.1.12.B	Creativity and Innovation: Students demonstrate creative thinking, construct knowledge and develop innovative products and process using technology.
TECH.8.1.12.C	Communication and Collaboration: Students use digital media and environments to communicate and work collaboratively, including at a distance, to support individual learning and contribute to the learning of others.

21st Century Skills/Interdisciplinary Themes

- Communication and Collaboration
- Creativity and Innovation
- Critical thinking and Problem Solving
- ICT (Information, Communications and Technology) Literacy
- Information Literacy
- Life and Career Skills
- Media Literacy

21st Century Skills

- Civic Literacy
- Environmental Literacy
- Financial, Economic, Business and Entrepreneurial Literacy
- Global Awareness
- Health Literacy

Differentiation

Students will be able to highlight topics covered in different colors according to practical and theory topics

based on the unit.

Teacher will demonstrate assignments in small groups such as proper manipultaions for facials, hair and scalp treatments.

Teacher will give study guide notes based on specific topics such as sanitation.

Differentiations:

- Small group instruction
- Small group assignments
- Extra time to complete assignments
- Pairing oral instruction with visuals
- Repeat directions
- Use manipulatives
- Center-based instruction
- Token economy
- Study guides
- Teacher reads assessments allowed
- Scheduled breaks
- Rephrase written directions
- Multisensory approaches
- Additional time
- Preview vocabulary
- Preview content & concepts
- Story guides
- Behavior management plan
- Highlight text
- Student(s) work with assigned partner
- Visual presentation
- Assistive technology
- Auditory presentations
- Large print edition
- Dictation to scribe
- Small group setting

Hi-Prep Differentiations:

- Alternative formative and summative assessments
- Choice boards
- Games and tournaments
- Group investigations
- Guided Reading
- Independent research and projects
- Interest groups
- Learning contracts
- Leveled rubrics
- Literature circles

- Multiple intelligence options
- Multiple texts
- Personal agendas
- Project-based learning
- Problem-based learning
- Stations/centers
- Think-Tac-Toes
- Tiered activities/assignments
- Tiered products
- Varying organizers for instructions

Lo-Prep Differentiations

- Choice of books or activities
- Cubing activities
- Exploration by interest
- Flexible grouping
- Goal setting with students
- Jigsaw
- Mini workshops to re-teach or extend skills
- Open-ended activities
- Think-Pair-Share
- Reading buddies
- Varied journal prompts
- Varied supplemental materials

Special Education Learning (IEP's & 504's)

Please identify the **Special Education Learning** adaptations that will be employed in the unit, using the ones identified below.

A few examples for Special Education Learning are...

To teach practical lessons in small groups and model the assignment more than once for example shampooing and conditioning.

Student will repeat the procedure on how to perform a shampoo and the then they will perform the procedure on either the manikin or a partner.

In theory we will print out our powerpoints so the student has a copy of the notes.

- printed copy of board work/notes provided
- additional time for skill mastery
- assistive technology

- behavior management plan
- Center-Based Instruction
- check work frequently for understanding
- computer or electronic device utilizes
- extended time on tests/ quizzes
- have student repeat directions to check for understanding
- highlighted text visual presentation
- modified assignment format
- modified test content
- modified test format
- modified test length
- multi-sensory presentation
- multiple test sessions
- preferential seating
- preview of content, concepts, and vocabulary
- Provide modifications as dictated in the student's IEP/504 plan
- reduced/shortened reading assignments
- Reduced/shortened written assignments
- secure attention before giving instruction/directions
- shortened assignments
- student working with an assigned partner
- teacher initiated weekly assignment sheet
- Use open book, study guides, test prototypes

English Language Learning (ELL)

Please identify the **English Language Learning** adaptations that will be employed in the unit, using the ones identified below.

A few examples for English Language Learners are ...

To show pictures of the assignment and the expectations, to show a manikin completed by the teacher of the assignment.

Peers will help tutor ELL students.

- teaching key aspects of a topic. Eliminate nonessential information
- using videos, illustrations, pictures, and drawings to explain or clarif
- allowing products (projects, timelines, demonstrations, models, drawings, dioramas, poster boards, charts, graphs, slide shows, videos, etc.) to demonstrate student's learning;

- allowing students to correct errors (looking for understanding)
- allowing the use of note cards or open-book during testing
- decreasing the amount of workpresented or required
- having peers take notes or providing a copy of the teacher's notes
- modifying tests to reflect selected objectives
- providing study guides
- reducing or omitting lengthy outside reading assignments
- reducing the number of answer choices on a multiple choice test
- tutoring by peers
- using computer word processing spell check and grammar check features
- using true/false, matching, or fill in the blank tests in lieu of essay tests

At Risk

Please identify Intervention Strategies that will be employed in the unit, using the ones identified below.

A few examples for Intervention Strategies ...

To teach students key topics that are on their state licensing exam..for example, continue to reinforce decontamination practices since 30% of their licensing exam is on decontamination.

Peers will help tutor students.

Peers will provide peers with key notes and outlines for the test.

- allowing students to correct errors (looking for understanding)
- teaching key aspects of a topic. Eliminate nonessential information
- allowing products (projects, timelines, demonstrations, models, drawings, dioramas, poster boards, charts, graphs, slide shows, videos, etc.) to demonstrate student's learning
- allowing students to select from given choices
- allowing the use of note cards or open-book during testing
- collaborating (general education teacher and specialist) to modify vocabulary, omit or modify items to reflect objectives for the student, eliminate sections of the test, and determine how the grade will be determined prior to giving the test.
- decreasing the amount of workpresented or required
- having peers take notes or providing a copy of the teacher's notes
- marking students' correct and acceptable work, not the mistakes
- modifying tests to reflect selected objectives
- providing study guides
- reducing or omitting lengthy outside reading assignments
- reducing the number of answer choices on a multiple choice test
- tutoring by peers
- using authentic assessments with real-life problem-solving

- using true/false, matching, or fill in the blank tests in lieu of essay tests
- using videos, illustrations, pictures, and drawings to explain or clarify

Talented and Gifted Learning (T&G)

Please identify the **Talented and Gifted** adaptations that will be employed in the unit, using the ones identified below.

A few examples for Talented and Gifted students are ...

To have students begin creating a portfolio of their work.

Give students challenging assignments in shop and theory.

Give students the Milady situational problem solving questions that pertain to the chapter.

- Above grade level placement option for qualified students
- Advanced problem-solving
- Allow students to work at a faster pace
- Cluster grouping
- Complete activities aligned with above grade level text using Benchmark results
- Create a blog or social media page about their unit
- Create a plan to solve an issue presented in the class or in a text
- Debate issues with research to support arguments
- Flexible skill grouping within a class or across grade level for rigor
- Higher order, critical & creative thinking skills, and discovery
- Multi-disciplinary unit and/or project
- Teacher-selected instructional strategies that are focused to provide challenge, engagement, and growth opportunities
- Utilize exploratory connections to higher-grade concepts
- Utilize project-based learning for greater depth of knowledge

Sample Lesson

Unit Name: State board drills and the Salon business

NJSLS:

Interdisciplinary Connection: Math skills - Science/Chemistry - Anatomy/biology/etc. - Reading- Inform. vocabulary/text - Writing analysis/evaluation, - Critical Thinking - Communication Skills -Collaboration - Business, sales and marketing

Statement of Objective:

Shop periods 1 & 2:

Students will be able to section the manikin head properly; to be able to apply a virgin & retouch application using gel & a bottle. They will also to be able to complete a state board set according to the state board's expectations.

Shop Assignments

Timed- State Board Set

Chemical application

Theory Periods 3 & 4:

On The Job

Salon Business

Students will be able to understand and explain salon business, how to build a clientele, and demonstrate good telephone & advertising techniques.

Anticipatory Set/Do Now: change into shop uniform, record hours for the day, set up stations and prepare for daily assignments.

Learning Activity: Lecture - State board note cards- Vocabulary wall for reference - Hands on shop assignments- Diagrams for state board - Clean-up & jobs - Time management - Safety, sanitation, & professionalism -Lesson closing

Student Assessment/CFU's: 9. observation 10. self-assessment 45. student data notebooks

Materials:

Milady Cosmetology Books

note cards

shop weekly worksheets

All shop materials that pertain to the daily shop assignments

21st Century Themes and Skills: Professional work experience

Differentiation:

Learning styles: visual, auditory, and kinesthetic

Direct and guided instruction

Modifications as per IEP and 504 plan

Integration of Technology: MILADY ONLINE LICENSING and activities

Homework: Workbooks and Vocabulary for chapter

9.3.HU	Human Services
9.3.HU-PC	Personal Care Services
CAEP.9.2.12.C	Career Preparation
CAEP.9.2.12.C.1	Review career goals and determine steps necessary for attainment.
CAEP.9.2.12.C.2	Modify Personalized Student Learning Plans to support declared career goals.
CAEP.9.2.12.C.3	Identify transferable career skills and design alternate career plans.
CAEP.9.2.12.C.4	Analyze how economic conditions and societal changes influence employment trends and future education.
CAEP.9.2.12.C.5	Research career opportunities in the United States and abroad that require knowledge of world languages and diverse cultures.
CAEP.9.2.12.C.6	Investigate entrepreneurship opportunities as options for career planning and identify the knowledge, skills, abilities, and resources required for owning and managing a business.