

# **Unit 1: Introduction to Human Behavior/Psychology**

Content Area: **Social Studies**  
Course(s): **Human Behavior/Psychology**  
Time Period: **September**  
Length: **Semester/Grades 11-12**  
Status: **Published**

## **Title Section**

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## **Department of Curriculum and Instruction**



**Belleville Public Schools**

**Curriculum Guide**

## **Human Behavior/Psychology: Grades 11-12**

### **Unit 1: Introduction to Human Behavior/Psychology**

**Belleville Board of Education**

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## **Unit Overview**

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In this unit, students will be introduced to the scientific study of psychology, including what psychology is and how psychologists go about adding to the discipline's existing body of knowledge.

Students will learn the following:

- The goals of psychology
- The kinds of work that psychologists do
- A history of psychology
- The contemporary perspectives in the field of psychology
- Famous Psychologists and their varying schools of psychology
- The steps involved in the scientific method
- The methods psychologists use to conduct research

## Enduring Understanding

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- Originating in ancient times, psychology is a science consisting of many different fields that study human behavior and mental processes.
- Famous psychologists have contributed to the various psychological perspectives and schools of psychology.
- Psychologists use a variety of methods to conduct research.

## Essential Questions

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- What is psychology?
- What do psychologists do?
- How have psychological theories, practices and ethics changed over time?
- What are some contemporary perspectives on psychology?
- Which psychologists made major contributions to the field of psychoanalysis?
- Which psychologists made major contributions to the field of development, learning and cognition?
- Which psychologists made major contributions to the field of social cognition and interaction ?
- What are the steps scientists follow in conducting research?
- What are surveys, and how can psychologists use them to find out about people's attitudes and behaviors?
- How do psychologists use observation in their research?
- How do psychologists balance experimental methods with ethical issues?

## Exit Skills

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By the end of Unit 1, 11th and 12th grade Human behavior students should be able to:

- Identify the main ideas and details of psychology as a science and social science.
- Define and use introductory vocabulary related to psychology and psychological research methods in class discussions and in writing.
- Analyze why the ability to predict behavior and mental processes is an important test of a psychological theory.
- Interpret information related to the study of psychology.
- Summarize the early perspectives in psychology.
- Draw conclusions about each of the contemporary psychological perspectives.
- Discuss the contributions of several famous psychologists in relation to their specific school of psychology(perspective).
- Explain Freud's levels of consciousness.
- Explain Freud's impact on psychology and therapy
- Identify the steps of scientific research.

- Create, administer, and participate in a survey.
- Compare and contrast at least 4 of the 6 methods of observation.
- Analyze primary and secondary sources related to psychology orally and in written form.
- Analyze case studies and other readings related to psychological perspectives and research in psychology through class discussion and writing.
- Analyze the experiments of early psychologists through class discussions and writing,

## **New Jersey Student Learning Standards (NJSL-S)**

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SOC.6.3.12	Active Citizenship in the 21st Century: All students will acquire the skills needed to be active, informed citizens who value diversity and promote cultural understanding by working collaboratively to address the challenges that are inherent in living in an interconnected world.
SOC.6.3.12.A	Civics, Government, and Human Rights
SOC.6.3.12.CS1	Determine the credibility and value of information, while also considering context, point of view, and multiple perspectives.
SOC.6.3.12.CS2	Analyze sources of prejudice and discrimination and propose solutions to eliminate them.
SOC.6.3.12.CS3	Collaboratively evaluate possible solutions to problems and conflicts that arise in an interconnected world.
SOC.6.3.12.CS4	Critically analyze information, make ethical judgments, and responsibly address controversial issues.
SOC.6.3.12.CS5	Communicate through rational and persuasive written and oral arguments to present solutions to controversial issues.
SOC.6.3.12.CS6	Make informed and reasoned decisions and accept responsibility for the consequences of their actions and/or inactions.
SOC.6.3.12.CS7	Take actions that result in a more just and equitable society.

## **Interdisciplinary Connections**

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ELA - Research and writing

LA.RH.11-12.1	Accurately cite strong and thorough textual evidence, (e.g., via discussion, written response, etc.), to support analysis of primary and secondary sources, connecting insights gained from specific details to develop an understanding of the text as a whole.
LA.RH.11-12.2	Determine the theme, central ideas, information and/or perspective(s) presented in a primary or secondary source; provide an accurate summary of how key events, ideas and/or author's perspective(s) develop over the course of the text.

LA.RH.11-12.3	Evaluate various perspectives for actions or events; determine which explanation best accords with textual evidence, acknowledging where the text leaves matters uncertain.
LA.RH.11-12.7	Integrate and evaluate multiple sources of information presented in diverse formats and media (e.g., visually, quantitatively, qualitatively, as well as in words) in order to address a question or solve a problem.
LA.RH.11-12.9	Integrate information from diverse sources, both primary and secondary, into a coherent understanding of an idea or event, noting discrepancies among sources.
LA.RH.11-12.10	By the end of grade 12, read and comprehend history/social studies texts in the grades 11-CCR text complexity band independently and proficiently.
LA.WHST.11-12.1	Write arguments focused on discipline-specific content.
LA.WHST.11-12.2	Write informative/explanatory texts, including the narration of historical events, scientific procedures/experiments, or technical processes.
LA.WHST.11-12.7	Conduct short as well as more sustained research projects to answer a question (including a self-generated question) or solve a problem; narrow or broaden the inquiry when appropriate; synthesize multiple sources on the subject, demonstrating understanding of the subject under investigation.
LA.WHST.11-12.8	Gather relevant information from multiple authoritative print and digital sources, using advanced searches effectively; assess the strengths and limitations of each source in terms of the specific task, purpose, and audience; integrate information into the text selectively to maintain the flow of ideas, avoiding plagiarism and overreliance on any one source and following a standard format for citation.
LA.WHST.11-12.9	Draw evidence from informational texts to support analysis, reflection, and research.

## Learning Objectives

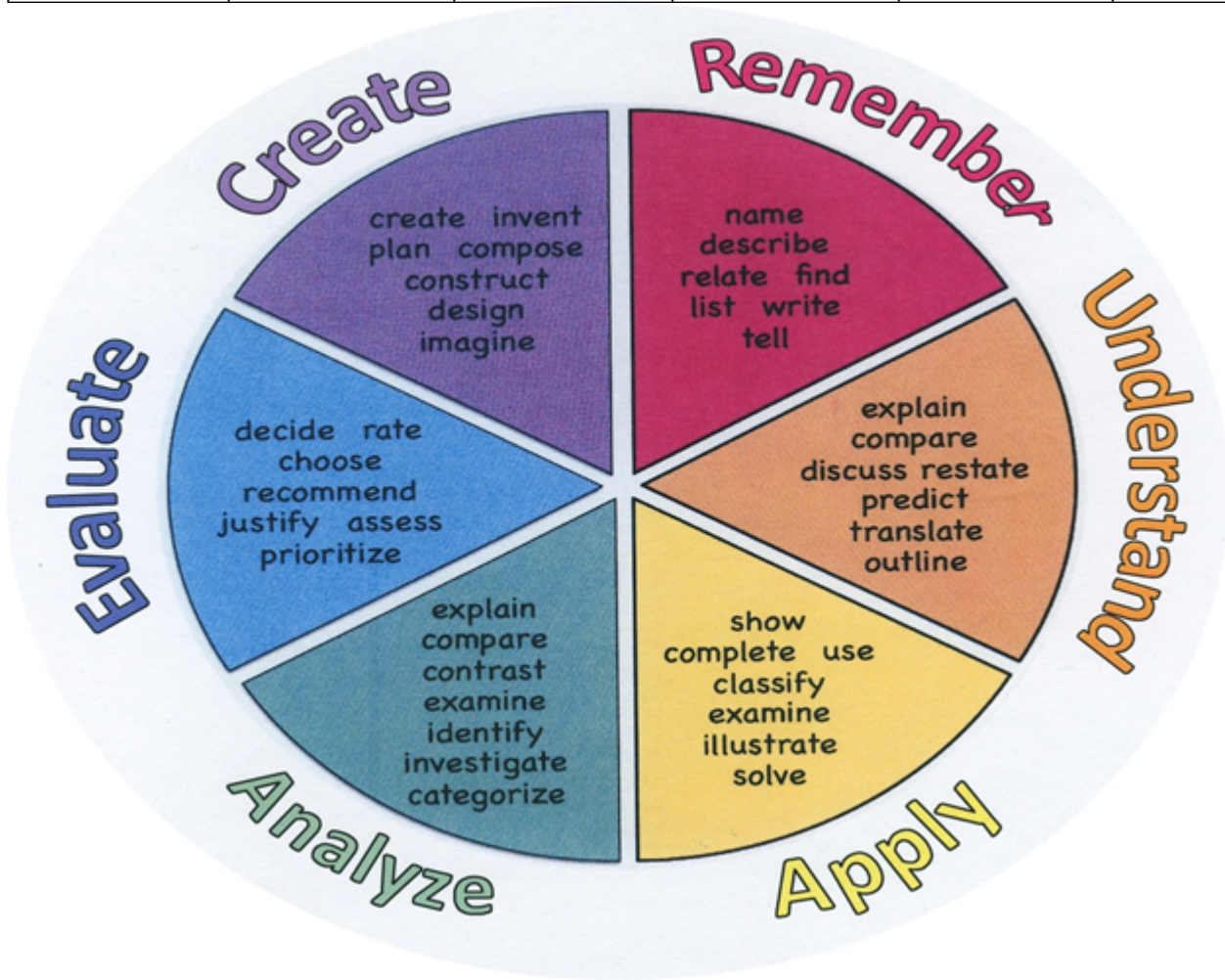
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- Identify the goals of psychology, and explain how psychology is a science.
- Examine the work done by psychologists according to their areas of specialization.
- Assess the historical background of the study of psychology and apply it to modern psychology.
- Describe and critique the six main contemporary perspectives in psychology.
- Discuss the contributions of early, contemporary, and modern psychologists, such as Freud, Skinner, and Jung.
- List and explain the steps scientists follow in conducting scientific research.
- Defend the survey method and explain the importance of proper sampling.
- Compare and contrast various methods of observation, and discuss the use of correlation in analyzing results.
- Describe the purpose and elements of an experiment
- Evaluate the ethical issues involved in psychological research.

**Action Verbs:** Below are examples of action verbs associated with each level of the Revised Bloom's Taxonomy.

Remember	Understand	Apply	Analyze	Evaluate	Create
Choose	Classify	Choose	Categorize	Appraise	Combine
Describe	Defend	Dramatize	Classify	Judge	Compose
Define	Demonstrate	Explain	Compare	Criticize	Construct
Label	Distinguish	Generalize	Differentiate	Defend	Design
List	Explain	Judge	Distinguish	Compare	Develop
Locate	Express	Organize	Identify	Assess	Formulate
Match	Extend	Paint	Infer	Conclude	Hypothesize
Memorize	Give Examples	Prepare	Point out	Contrast	Invent
Name	Illustrate	Produce	Select	Critique	Make
Omit	Indicate	Select	Subdivide	Determine	Originate
Recite	Interrelate	Show	Survey	Grade	Organize
Select	Interpret	Sketch	Arrange	Justify	Plan

State	Infer	Solve	Breakdown	Measure	Produce
Count	Match	Use	Combine	Rank	Role Play
Draw	Paraphrase	Add	Detect	Rate	Drive
Outline	Represent	Calculate	Diagram	Support	Devise
Point	Restate	Change	Discriminate	Test	Generate
Quote	Rewrite	Classify	Illustrate		Integrate
Recall	Select	Complete	Outline		Prescribe
Recognize	Show	Compute	Point out		Propose
Repeat	Summarize	Discover	Separate		Reconstruct
Reproduce	Tell	Divide			Revise
	Translate	Examine			Rewrite
	Associate	Graph			Transform
	Compute	Interpolate			
	Convert	Manipulate			
	Discuss	Modify			
	Estimate	Operate			
	Extrapolate	Subtract			
	Generalize				
	Predict				



## **Suggested Activities & Best Practices**

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- Read case studies and psychological experiments related to Unit 1 (For example: "The Directory of APA"; "King Solomon's Ring") and respond to related writing tasks using a personal response journal.
- Conduct experiments related to Unit 1 (For example: "Can you change behavior?" Quick Lab; "The Hypothetical Snack Bar" Experiment) and analyze the results using a rubric (student or teacher created).
- Analyze cartoons based on human behavior/psychology topics discussed in Unit 1 using a personal response journal.
- Create cartoons or other illustrations based on human behavior/psychology topics discussed in Unit 1.
- Student or teacher created rubrics for each project.
- Building a portfolio throughout the course; contains experiments and independent projects.
- Complete study guides for Assessment on "What is Psychology" & "Psychological Methods".
- Write a 3 minute script for a consumer tip line on the services that different types of psychologists provide. Create an audio or video for your script and present it to the class.
- Working in small groups, design and conduct a survey that will gather information about a topic of your choice. Analyze the results as a group and write a summary of the results. Students will use a rubric that they created for this activity.

## **Assessment Evidence - Checking for Understanding (CFU)**

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- Unit Test on Introduction to Human Behavior/Psychology-summative assessment
  - Survey on Public Perceptions of Psychology
  - Quick Lab/Experiment on the Survey Method-alternate assessment
  - Think, pair, share-formative assessment
  - Create a Multimedia poster-benchmark assessment
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- Admit Tickets

- Anticipation Guide
- Common Benchmarks
- Compare & Contrast
- Create a Multimedia Poster
- DBQ's
- Define
- Describe
- Evaluate
- Evaluation rubrics
- Exit Tickets
- Explaining
- Fist- to-Five or Thumb-Ometer
- Illustration
- Journals
- KWL Chart
- Learning Center Activities
- Multimedia Reports
- Newspaper Headline
- Outline
- Question Stems
- Quickwrite
- Quizzes
- Red Light, Green Light
- Self- assessments
- Socratic Seminar
- Study Guide
- Surveys
- Teacher Observation Checklist
- Think, Pair, Share
- Think, Write, Pair, Share
- Top 10 List
- Unit review/Test prep
- Unit tests
- Web-Based Assessments
- Written Reports

## **Primary Resources & Materials**

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*HMH Psychology Text Set: Ebook and Textbook*



- *Student Edition*
- *Teacher Edition*
- *Ebook with interactive component*
- *Readings, Case Studies, Vocabulary, Chapter Breakdown*
- *Full Access to Channel One for current events*

## **Ancillary Resources**

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- *Psychology Principles in Practice* Power Point Presentations
- *Psychology* Student Edition by Educational Impressions
- *Psychology* Teacher Supplement by Educational Impressions
- *Famous Psychology Experiments* (Social Studies School Service)
- *Great Thinkers in Psychology* (Social Studies School Service)

## **Technology Infusion**

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- HMH online/Youtube videos: "Understanding Psychology"; "The Placebo Effect"; "Ethical Research with Animals"
- HMH online Guided Reading Activity on Research Methods
- Use of Google Classroom/Slides for Presentation on Careers in Psychology



## Alignment to 21st Century Skills & Technology

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CRP.K-12.CRP2.1	Career-ready individuals readily access and use the knowledge and skills acquired through experience and education to be more productive. They make connections between abstract concepts with real-world applications, and they make correct insights about when it is appropriate to apply the use of an academic skill in a workplace situation.
CRP.K-12.CRP4.1	Career-ready individuals communicate thoughts, ideas, and action plans with clarity, whether using written, verbal, and/or visual methods. They communicate in the workplace with clarity and purpose to make maximum use of their own and others' time. They are excellent writers; they master conventions, word choice, and organization, and use effective tone and presentation skills to articulate ideas. They are skilled at interacting with others; they are active listeners and speak clearly and with purpose. Career-ready individuals think about the audience for their communication and prepare accordingly to ensure the desired outcome.
CRP.K-12.CRP5.1	Career-ready individuals understand the interrelated nature of their actions and regularly make decisions that positively impact and/or mitigate negative impact on other people, organization, and the environment. They are aware of and utilize new technologies, understandings, procedures, materials, and regulations affecting the nature of their work as it relates to the impact on the social condition, the environment and the profitability of the organization.
CRP.K-12.CRP6.1	Career-ready individuals regularly think of ideas that solve problems in new and different ways, and they contribute those ideas in a useful and productive manner to improve their organization. They can consider unconventional ideas and suggestions as solutions to issues, tasks or problems, and they discern which ideas and suggestions will add greatest value. They seek new methods, practices, and ideas from a variety of sources and seek to apply those ideas to their own workplace. They take action on their ideas and understand how to bring innovation to an organization.
CRP.K-12.CRP7.1	Career-ready individuals are discerning in accepting and using new information to make decisions, change practices or inform strategies. They use reliable research process to search for new information. They evaluate the validity of sources when considering the use and adoption of external information or practices in their workplace situation.
CRP.K-12.CRP8.1	Career-ready individuals readily recognize problems in the workplace, understand the nature of the problem, and devise effective plans to solve the problem. They are aware of problems when they occur and take action quickly to address the problem; they thoughtfully investigate the root cause of the problem prior to introducing solutions. They carefully consider the options to solve the problem. Once a solution is agreed upon, they follow through to ensure the problem is solved, whether through their own actions or the actions of others.
CRP.K-12.CRP9.1	Career-ready individuals consistently act in ways that align personal and community-held ideals and principles while employing strategies to positively influence others in the workplace. They have a clear understanding of integrity and act on this understanding in every decision. They use a variety of means to positively impact the directions and actions of a team or organization, and they apply insights into human behavior to change others' action, attitudes and/or beliefs. They recognize the near-term and long-term effects that management's actions and attitudes can have on productivity, morals and organizational culture.
CRP.K-12.CRP11.1	Career-ready individuals find and maximize the productive value of existing and new technology to accomplish workplace tasks and solve workplace problems. They are flexible and adaptive in acquiring new technology. They are proficient with ubiquitous technology applications. They understand the inherent risks-personal and organizational-of technology applications, and they take actions to prevent or mitigate these risks.

CRP.K-12.CRP12.1	Career-ready individuals positively contribute to every team, whether formal or informal. They apply an awareness of cultural difference to avoid barriers to productive and positive interaction. They find ways to increase the engagement and contribution of all team members. They plan and facilitate effective team meetings.
CAEP.9.2.12.C.1	Review career goals and determine steps necessary for attainment.
CAEP.9.2.12.C.4	Analyze how economic conditions and societal changes influence employment trends and future education.
CAEP.9.2.12.C.5	Research career opportunities in the United States and abroad that require knowledge of world languages and diverse cultures.
CAEP.9.2.12.C.7	Examine the professional, legal, and ethical responsibilities for both employers and employees in the global workplace.
CAEP.9.2.12.C.8	Assess the impact of litigation and court decisions on employment laws and practices.
TECH.8.1.12.A.CS2	Select and use applications effectively and productively.
TECH.8.1.12.B.CS2	Create original works as a means of personal or group expression.
TECH.8.1.12.C.CS1	Interact, collaborate, and publish with peers, experts, or others by employing a variety of digital environments and media.
TECH.8.1.12.C.CS2	Communicate information and ideas to multiple audiences using a variety of media and formats.
TECH.8.1.12.E.CS2	Locate, organize, analyze, evaluate, synthesize, and ethically use information from a variety of sources and media.

## **21st Century Skills/Interdisciplinary Themes**

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The **21st Century/Interdisciplinary Themes** that will be incorporated into this unit include:

- Communication and Collaboration
- Information Literacy
- Media Literacy
- ICT(Information, Communications and Technology) Literacy
- Life and Career Skills
- Creativity and Innovation
- Critical Thinking and Problem Solving

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- Media Literacy

## **21st Century Skills**

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The **21st Century Skills** that will be incorporated into this unit include:

- Global Awareness
- Civic Literacy

- Civic Literacy
- Environmental Literacy
- Financial, Economic, Business and Entrepreneurial Literacy
- Global Awareness
- Health Literacy

## **Differentiation**

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- Small group instruction for guided notes on "What is Psychology".
- Small group assignment for "Evaluating Genie's Case".
- Study guides for "What is Psychology" & "Psychological Methods" Assessments.

### **Differentiations:**

- Small group instruction
- Small group assignments
- Extra time to complete assignments
- Pairing oral instruction with visuals
- Repeat directions
- Use manipulatives
- Center-based instruction
- Token economy
- Study guides
- Teacher reads assessments allowed
- Scheduled breaks
- Rephrase written directions
- Multisensory approaches
- Additional time
- Preview vocabulary
- Preview content & concepts
- Story guides
- Behavior management plan
- Highlight text
- Student(s) work with assigned partner
- Visual presentation
- Assistive technology
- Auditory presentations
- Large print edition
- Dictation to scribe

- Small group setting

#### **Hi-Prep Differentiations:**

- Alternative formative and summative assessments
- Choice boards
- Games and tournaments
- Group investigations
- Guided Reading
- Independent research and projects
- Interest groups
- Learning contracts
- Leveled rubrics
- Literature circles
- Multiple intelligence options
- Multiple texts
- Personal agendas
- Project-based learning
- Problem-based learning
- Stations/centers
- Think-Tac-Toes
- Tiered activities/assignments
- Tiered products
- Varying organizers for instructions

#### **Lo-Prep Differentiations**

- Choice of books or activities
- Cubing activities
- Exploration by interest
- Flexible grouping
- Goal setting with students
- Jigsaw
- Mini workshops to re-teach or extend skills
- Open-ended activities
- Think-Pair-Share
- Reading buddies
- Varied journal prompts
- Varied supplemental materials

## **Special Education Learning (IEP's & 504's)**

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- Provide a copy of teacher's notes (For example, notes on: Goals of Psychology; History or Psychology; Contemporary Perspectives; Careers in Psychology; Famous Psychologists; Research Methods).

- Decrease the number of slides for student presentation on Psychology Careers.
- Modify Lab for Research Methods in Psychology.

- printed copy of board work/notes provided
- additional time for skill mastery
- assistive technology
- behavior management plan
- Center-Based Instruction
- check work frequently for understanding
- computer or electronic device utilizes
- extended time on tests/ quizzes
- have student repeat directions to check for understanding
- highlighted text visual presentation
- modified assignment format
- modified test content
- modified test format
- modified test length
- multiple test sessions
- multi-sensory presentation
- preferential seating
- preview of content, concepts, and vocabulary
- Provide modifications as dictated in the student's IEP/504 plan
- reduced/shortened reading assignments
- Reduced/shortened written assignments
- secure attention before giving instruction/directions
- shortened assignments
- student working with an assigned partner
- teacher initiated weekly assignment sheet
- Use open book, study guides, test prototypes

## **English Language Learning (ELL)**

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- Provide a copy of teacher's notes in English and in Native Language (For example, notes on: Goals of Psychology; History or Psychology; Contemporary Perspectives; Careers in Psychology; Famous Psychologists; Research Methods).
- Decrease the number of slides for student presentation on Psychology Careers.
- Modify Lab for Research Methods in Psychology.

- teaching key aspects of a topic. Eliminate nonessential information
- using videos, illustrations, pictures, and drawings to explain or clarify
- allowing products (projects, timelines, demonstrations, models, drawings, dioramas, poster boards, charts, graphs, slide shows, videos, etc.) to demonstrate student's learning;
- allowing students to correct errors (looking for understanding)
- allowing the use of note cards or open-book during testing
- decreasing the amount of work presented or required
- having peers take notes or providing a copy of the teacher's notes
- modifying tests to reflect selected objectives
- providing study guides
- reducing or omitting lengthy outside reading assignments
- reducing the number of answer choices on a multiple choice test
- tutoring by peers
- using computer word processing spell check and grammar check features
- using true/false, matching, or fill in the blank tests in lieu of essay tests

## **At Risk**

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- Allow the use of notecards on the Unit Test on Introduction to Human Behavior/Psychology.
  - Decrease the number of slides for student presentation on Psychology Careers.
  - Modify Lab for Research Methods in Psychology.
- 
- allowing students to correct errors (looking for understanding)
  - teaching key aspects of a topic. Eliminate nonessential information
  - allowing products (projects, timelines, demonstrations, models, drawings, dioramas, poster boards, charts, graphs, slide shows, videos, etc.) to demonstrate student's learning
  - allowing students to select from given choices
  - allowing the use of note cards or open-book during testing
  - collaborating (general education teacher and specialist) to modify vocabulary, omit or modify items to reflect objectives for the student, eliminate sections of the test, and determine how the grade will be determined prior to giving the test.
  - decreasing the amount of work presented or required
  - having peers take notes or providing a copy of the teacher's notes
  - marking students' correct and acceptable work, not the mistakes
  - modifying tests to reflect selected objectives
  - providing study guides
  - reducing or omitting lengthy outside reading assignments
  - reducing the number of answer choices on a multiple choice test
  - tutoring by peers



- using authentic assessments with real-life problem-solving
- using true/false, matching, or fill in the blank tests in lieu of essay tests
- using videos, illustrations, pictures, and drawings to explain or clarify

## **Talented and Gifted Learning (T&G)**

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- Project-based learning for in-depth research on Psychology Careers.
  - Use research to debate the issue of using animals in psychology experiments.
  - Used advanced problem solving skills to complete a "quick lab" on using surveys and questionnaires.
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- Above grade level placement option for qualified students
  - Advanced problem-solving
  - Allow students to work at a faster pace
  - Cluster grouping
  - Complete activities aligned with above grade level text using Benchmark results
  - Create a blog or social media page about their unit
  - Create a plan to solve an issue presented in the class or in a text
  - Debate issues with research to support arguments
  - Flexible skill grouping within a class or across grade level for rigor
  - Higher order, critical & creative thinking skills, and discovery
  - Multi-disciplinary unit and/or project
  - Teacher-selected instructional strategies that are focused to provide challenge, engagement, and growth opportunities
  - Utilize exploratory connections to higher-grade concepts
  - Utilize project-based learning for greater depth of knowledge

## **Sample Lesson**

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Unit Name: Introduction to Human Behavior/Psychology

NJSLS: Soc.6.3.12.CS4

Interdisciplinary Connection: LA.WHST.11-12.7

Statement of Objective: SWDAT analyze the career roles and responsibilities within each field of psychology.

Anticipatory Set/Do Now: Choose a partner in class to work with. With your partner, choose one field of psychology you have examined either from reading or from class discussion.

Learning Activity: In pairs, students will conduct research and create a multimedia presentation on their assigned field of psychology. They will include the roles, responsibilities, and goals of that particular career in psychology. .

Student Assessment/CFU's: Conducting research; rubric; guided questions

Materials: Rubric, textbook, chromebook, guided questions; supplemental reading

21st Century Themes and Skills: Communication & Collaboration; Critical Thinking and Problem Solving

Differentiation/Modifications: Small group instruction for guided notes on careers in psychology (fields of psychology)

Integration of Technology: Google Classroom, HMH Online Textbook Series, Smart TV