

# Unit 7 Preparing End of Fiscal Period Reports & Starting a Merchandising Business

Content Area: **Business Education**  
Course(s): **Accounting 1**  
Time Period: **March**  
Length: **8 - 9 Blocks**  
Status: **Published**

## Enduring Understandings

---

Successful companies implement several checks and balances to ensure that their financial information is correct.

Generally Accepted Accounting Principles is a common set of accounting principles, standards and procedures that companies use to compile their financial information

## Essential Questions

---

What types of mistakes can be found within your accounting records when using an automated accounting system?

Why is accounting for a merchandising business different than a service business?

Why is it important to understand the laws that govern sales tax?

Why doesn't Delaware have sales tax?

## Vocabulary

---

Adjusting entries

Income statement

Component percentage

Balance Sheet

Statement of Owner's Equity

Bank Reconciliation

Period-end closing  
Temporary accounts  
Income summary account  
Post-closing trial balance  
Partnership  
Partner  
Merchandising business  
Retail merchandising business  
Merchandise  
Wholesale merchandising business  
Cost of merchandise  
markup  
vendor  
purchase invoice  
terms of sale

## **Skills**

---

Record and display adjusting entries using an automated system

Display financial statements using an automated system

Complete bank reconciliation using an automated system

Perform period-end closing entries using an automated system

Identify accounting concepts and practices related to purchases and cash payments for a merchandising business

Journalize purchases of merchandise for cash

Journalize cash payments and other transactions

Identify accounting concepts and practices related to sales and cash receipts for a merchandising business

Journalize sales and cash receipts transactions for a merchandising business and prove and rule a journal

## **Resources**

---

## **Assessments**

---

Teacher Observations/Feedback

Study Guides/journal entries

Tutorial Problem 3-T

Entrance/Exit Passes

Tests

Quizzes

End of chapter Accounting Problems: Independent Practice Problem 3-P (Journalizing Transactions, Entering Adjusting Journal Entries, Completing a Bank Reconciliation and Generating Closing Entries), Mastery Problem Chapter 3, Reinforcement Problem Activity, Journalizing Purchases, Cash Payments and Other

## Transactions, and Journalizing Sales and Cash Receipts

Study Guides including critical thinking questions , worksheets, and handouts

### Standards

---

9.3.12.BM	Business Management and Administration
9.3.12.BM.1	Utilize mathematical concepts, skills and problem solving to obtain necessary information for decision-making in business.
9.3.12.BM.6	Implement, monitor and evaluate business processes to ensure efficiency and quality results.
9.3.12.BM-OP	Operations Management
9.3.12.BM-OP.1	Describe and follow laws and regulations affecting business operations and transactions.
9.3.12.BM-OP.3	Apply inventory tracking systems to facilitate operational controls.
9.3.12.BM-OP.4	Plan, monitor and manage day-to-day business activities to maintain and improve operational functions.