

# Business & Consumer Law Overview

Content Area: **Computer Science & Business**  
Course(s): **BUSINESS AND CONSUMER LAW**  
Time Period:  
Length: **90 Days**  
Status: **Published**

## Cover

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### EAST BRUNSWICK PUBLIC SCHOOLS

East Brunswick New Jersey

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Course Adoption: 12/15/1998

Curriculum Adoption: 12/15/1998

Date of Last Revision Adoption: 9/1/2017

## Course Overview

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## COURSE DESCRIPTION

Business and Consumer Law is an elective course offered at the high school level. In Business & Consumer Law, students will learn about basic issues in our legal system that relate to everyday living. Topics explored include how to buy and insure a vehicle, warranty protection for big ticket items, personal property law and bailments. Students will learn what business and consumer law is and how it applies to them. The students will investigate current law cases and terminology, as well as have the opportunity to research legal issues on the Internet. Information learned in this semester long course will prove useful to students as they move through life as consumers. Students are expected to demonstrate proficiency in all CPIs listed. The course also reinforces learning of other standards and CPIs in social studies, technological literacy, career education and family life skills.

## COURSE SCOPE AND SEQUENCE

Sequential Unit Description	Other Pacing Guide References	Proficiency (Summative) Assessments
Unit 1Laws and Their Ethical Foundation?		
<ul style="list-style-type: none"> <li>• Laws and legal systems</li> <li>• Types of laws</li> <li>• Ethical bases for laws</li> </ul>	7 days	<ul style="list-style-type: none"> <li>• Chapter test</li> </ul>
Unit 2Civil Law and Procedure		
<ul style="list-style-type: none"> <li>• Private injuries vs. public offenses</li> <li>• Intentional torts, negligence, and strict liability</li> <li>• Civil procedure</li> </ul>	14 days	<ul style="list-style-type: none"> <li>• Chapter test</li> <li>• A Civil Action movie questions</li> </ul>
Unit 3Contracts		<ul style="list-style-type: none"> <li>• Chapter test</li> </ul>
Offer and acceptance		<ul style="list-style-type: none"> <li>• Group presentation</li> </ul>
<ul style="list-style-type: none"> <li>• Creation of offers</li> <li>• Termination of offers</li> <li>• Acceptances</li> </ul>	29 days	<ul style="list-style-type: none"> <li>• Creation of crossword puzzle and quiz</li> </ul>
Genuineness of assent		<ul style="list-style-type: none"> <li>• Completion of crossword puzzles and quizzes</li> </ul>
<ul style="list-style-type: none"> <li>• Duress and undue influence</li> <li>• Mistake, misrepresentation, and fraud</li> </ul>		<ul style="list-style-type: none"> <li>• Unit test</li> </ul>

- Assessment

## Consideration Feasibility and Business Planning

- Types of consideration
- Questionable consideration
- When consideration is not required

- Current event portfolio and presentation

## Legal capacity to contract Feasibility and Business Planning

- Contractual capacity of individuals and organizations
- Limits on the rights of those without capacity

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## Legal purpose and proper form

- Illegal agreements
- The statute of frauds

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- Illegal agreements
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## Contractual obligations and their enforcement

- Transfer and discharge of obligations
- Remedies for breach of contract

## Unit 4 Consumer Protection

- Protection through government action
- Protection through action of the consumer

10 days

- Current event
- Warranty evaluation assignment

- Chapter test

#### Unit 5 Property and its Acquisition

- Types of property 8 days

- Chapter test

#### Unit 6 Bailments

- Bailments
- Bailor and bailee duties 8 days

- Current event
- Chapter test

### CONTENT FOCUS AREA AND COURSE NAME

#### Course Name: Business and Consumer Law, #1413

Course Number	School Numbers	Course Level	Grads(s)	Credits	Min. Per Week	Elective/Required	Initial Course Adopted
1413	050	S	10-12	2.50	210	E	12/15/88

### Standards

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### Grading and Evaluation Guidelines

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#### GRADING PROCEDURES

In terms of proficiency level the East Brunswick grades equate to:

- A Excellent - Advanced Proficient
- B Good Above Average - Proficient
- C Fair - Proficient
- D Poor - Minimally proficient
- F Failing - Partially Proficient

#### COURSE EVALUATION

Each quarter students will be evaluated with tests and programming assignments using a total point basis to determine the quarter average. The semester/course average will be a weighted average of the 2 quarter averages (40% each) and a final exam (20%); in a full year course, each quarter is worth 20% of a student's

final grade and each exam (midterm & final) is worth 10% of the student's final grade.

Course achievement will be evaluated based on the percent of all pupils who achieve the minimum level of proficiency (final average grade) in the course. Student achievement levels above minimum proficiency will also be reported. Final grades, and where relevant mid-term and final exams, will be analyzed by staff for the total cohort and for sub-groups of students to determine course areas requiring greater support or modification.)

## **Other Details**

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### **12054 Business Law**

Business Law courses emphasize legal concepts that are relevant to business and business organizations. Topics examined in these courses typically include contracts, buying/renting property, installment buying, insurance, buyer/seller relationships, negotiable instruments, employment, taxes, insurance, commercial papers, legal organizational structures, and consumer liabilities.